

Our Core Services & Solutions

Location Analysis & Selection

Cost Analysis – Comprehensive community cost analysis identifies the most important factors for your company’s location decision. RightMoves™, our proven four-step process, provides the framework for your location decision, assuring your company maximizes long-term opportunities while minimizing cost.

Supply Chain Optimization – Expert assessment of your supply chain helps achieve operational and cost efficiencies, improves profitability and customer service.

Incentive Analysis & Negotiations

Maximum Incentive Package Value – Our expert representation in complex incentive negotiations maximizes your financial support and allows you to focus on your core business. Incentives can have a dramatic impact on cost per unit, ROI, and operational flexibility. Typical incentives are approximately 10% to 15% of the total capital spend, even if the spend is considered routine.

Post-Project Monitoring – Management and project teams change, disrupting the efficient processing of incentive awards. Development Advisors provides post-project compliance monitoring to ensure your company actually receives the incentives awarded on a timely basis.

Real Estate Advisory

We have extensive experience conducting commercial office and industrial real estate transactions. You can rely on our expert advisory services for relocations, expansions, consolidations, subleases, acquisitions and dispositions.



DevelopmentAdvisors is a member in good standing of USGBC and USGBC Charlotte Chapter.

RightMoves™

Our Four-Step Process Is The Framework For Your Confidential Location Solution.



Impact of Incentive Negotiations



“Having you on this project was one of the best decisions we made. We won’t do another project without you.”

Mr. Damien Lamendola, President & CEO, WellDyne, Inc., Centennial, Colorado

Contact us for a brief and confidential initial consultation

(704) 521-5240 | info@dai-locates.com

Development Advisors

Helping Our Clients
Make The Right Moves

- ✓ Find the best location
- ✓ Maximize incentives
- ✓ Reduce capital costs

Development Advisors' expertise enhances the IRR associated with your manufacturing, distribution or office-based projects, including:

- Expansions
- Relocations
- Realignments/Consolidations
- Routine Capital Expenditures

CEOs, CFOs and Comptrollers recognize the value of our expertise. Their companies often don't maximize the incentives associated with new or routine capital investments.

Our highly skilled team includes both former public sector officials and senior business executives. Our diverse industry knowledge, economic development expertise, and market understanding consistently adds value to our clients' capital investment decisions.

No project is too big or too small:

Our priority is to always find the best location and then to maximize the incentives in support of your project. Development Advisors has worked on projects ranging from \$2 million to over \$450 million in capital investment, both in the U.S. and abroad. Our proprietary decisioning process, RightMoves™, meets the demands of any project regardless of scope.

Principal Involvement:

With Development Advisors, senior and seasoned project managers are our principals. We are personally committed to and invested in providing the highest return.

A Sampling of Satisfied Clients:



"Hiring you was one of the best decisions we made on our project. You accommodated our management style and you really added value. We appreciate everything you've done for us."

*Mr. David M. Walsh, Sr. Vice President,
Manufacturing & Service, Mitsubishi Power
Systems Americas, Inc., Orlando, Florida*

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